



ENHANCED IMPACT SOLUTIONS

MAXIMIZING THE VALUE
OF OUR PROJECTS

Infrastructures that drive a more sustainable development

The United Nations Sustainable Development Goals (SDGs) have become the global strategic plan of the next decade for most countries. A defined agenda that offers us clear priorities in which 72 %¹ of the transformations required are linked to investment in infrastructure.

However, the current investment in this type of asset is still far from what is necessary. To achieve these goals, the OECD estimates that an additional \$ 2 trillion of annual investment is needed to meet the SDGs by 2030², equivalent to 2.5% of global GDP each year.

The amount of resources needed exceed public investment capacity, thus requiring private sector commitment to reach projected ambition. In this regard, the role of capital markets to mobilize resources towards sustainable infrastructures is crucial. In 2019 alone, almost half a trillion dollars in debt was issued for investment in sustainable projects³; an increase of 78% over 2018.

These projects are great allies for local and national development. They provide access to basic rights such as water and energy, improve communications and cities, contribute well-being and provide an important boost to economic development.

This enabling nature of infrastructure and its commitment to sustainable development tailored to local needs, has led ACCIONA to redesign its projects to enhance its positive transformation capabilities. A new way of understanding engineering, building and operating infrastructure and energy solutions in order to maximize their capabilities to create value for society and the planet.

Innovate to maximize the positive impact of infrastructures

Investment in infrastructures have a noticeable return in terms of employment, economic activity and country capacity development.

Carrying out complementary activities that enhance the multiplier effect of infrastructure projects has proven to be a smart option when it comes to investing in the development of local communities.

Using the right information and advanced technology, along with the experience of its professionals and the commitment of its clients and funders, ACCIONA manages to increase the direct profit for which the projects were designed.

In this way, an additional social productivity is introduced to infrastructure projects that allows clients and funders to act on local gaps which, many times, block the takeoff of the communities. Challenges like unemployment, air or water pollution, lack of acces to quality health services or education and waste management, amongst other basic services, can be pushed in an efficient way by taking the SDGs as reference and using the project levers and active promotions in local entrepreneurship.

ACCIONA considers that different ways of financing, designing, building, operating and maintaining infrastructures exist, so that these infrastructures can multiply their positive impact beyond the traditionally expected.



1. Nature magazine, April 2019.

2. OECD, 2017, Investing in Climate, Investing in Growth, p. 102.

3. BloombergNEF, 2020.

Reinventing infrastructures: ACCIONA's Enhanced Impact Solutions

From technology to processes, ACCIONA manages to accelerate the achievement of the objectives of the 2030 Agenda through additional activities that increase its impacts, in line with key three principles:

Rigorous analysis of local reality

Based on scientific information and reliable indicators, gaps that prevent the local community from achieving the objectives of the 2030 Agenda.

Real tangible improvements

Through modifications in the design, construction and operation of projects, the positive impact on the community is multiplied using levers of the project itself - such as vulnerability management, development of critical professional profiles, among others.

Cooperation with third parties

In the development of these actions, ACCIONA collaborates with the local or regional administration and community partners, companies, multilateral organizations, impact funders, foundations, etc.

ACCIONA's experience in the management and execution of complex projects is a guarantee of success in this approach.

ACCIONA creates solutions taking advantage of all its positive transformation potential for the achievement of the prosperity objectives of the communities where it works.

HOW WE DO IT

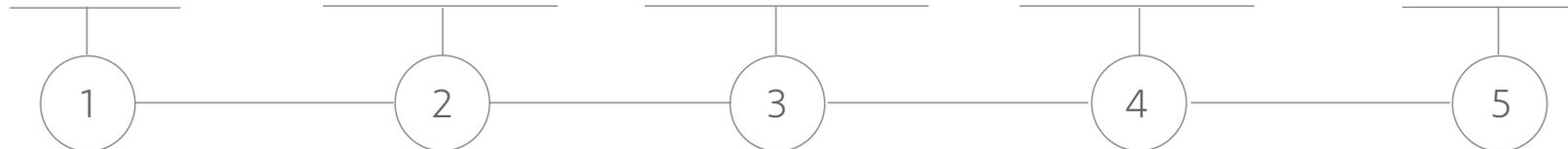
ANALYSIS
Identification of infrastructure with transformational potential

ALIGNMENT WITH SDGs
Analysis of SDG achievement gaps in the project's vicinity.

DIALOGUE WITH STAKEHOLDERS
Collaboration with local agents, clients and other groups of interest to define local priorities that have greater impact.

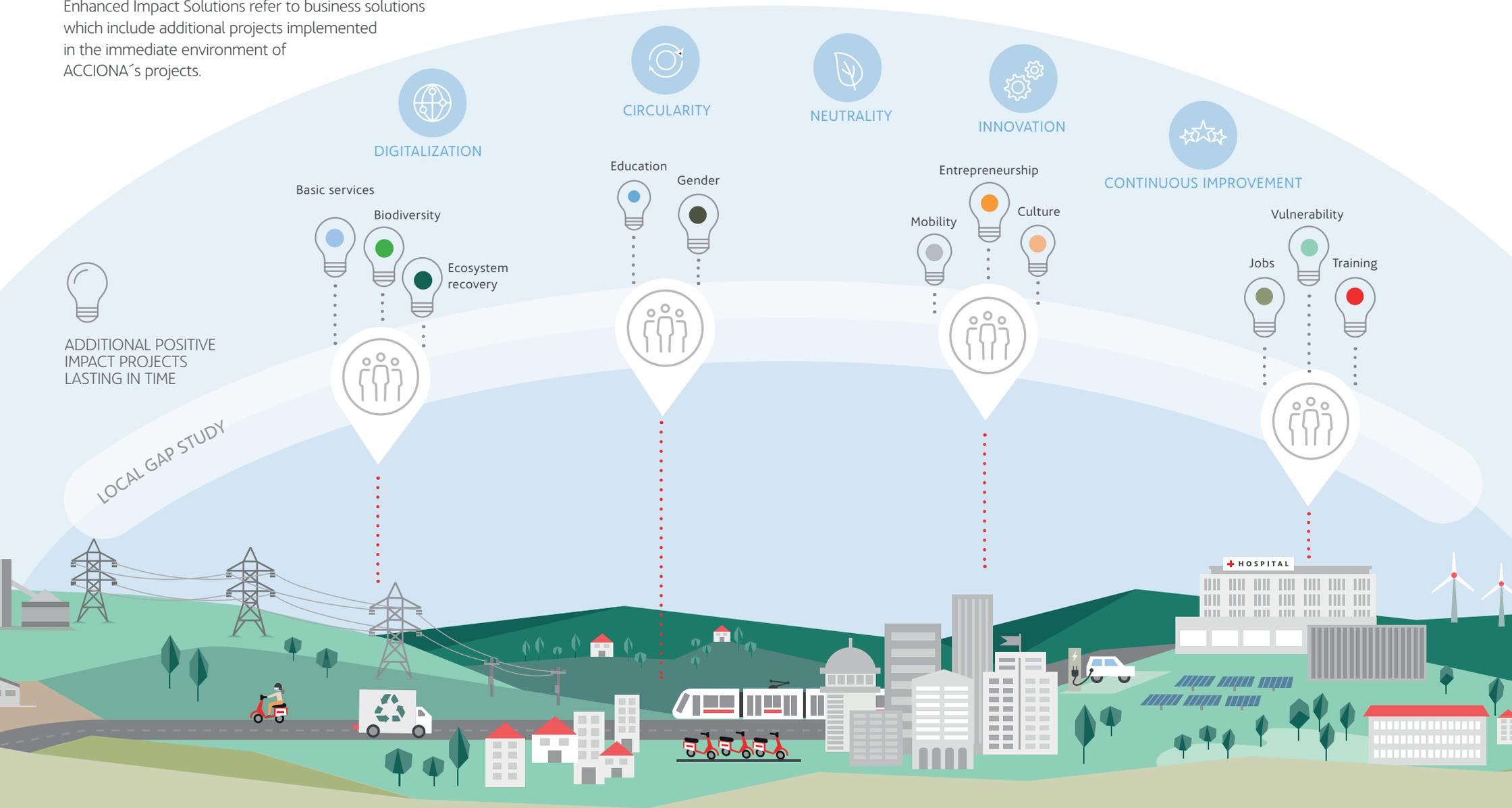
DESIGNATION
Designation of priority areas and possible solutions to implement, including their financing and potential partners.

COMPLETION
Execution of the solution and measuring and managing the impact throughout the process.



Multiplying social impact, reducing the use of natural resources

Enhanced Impact Solutions refer to business solutions which include additional projects implemented in the immediate environment of ACCIONA's projects.



Impact measurement

Based on detailed studies of the environment, ACCIONA has an advanced methodology for measuring and auditing the social and environmental impact of the solutions.

In this way, it is able to quantify not only the impact of the service offered by the infrastructure developed, but the additional positive impact gradually generated by the adjacent projects executed. These impact on gaps such as labor integration of vulnerable local groups, access to quality education services, increase of local enterprises or Access to digital technologies, all of them measurable and whose execution is often linked to remuneration.



ADDITIONAL POSITIVE IMPACT PROJECTS LASTING IN TIME

- Vulnerability reduction
- Gender impact
- Access to quality education
- Promotion of local entrepreneurship
- Biodiversity
- Ecosystem / Habitat Recovery
- Development of local capacities
- Generation of local employment
- Culture promotion
- Access to basic services (water, energy...)
- Mobility

Financing

Project financing is linked to the type of project, client and local level and, of course, the type of enhanced-impact solution to be implemented, managing this financing, non-refundable aid, concessional or in market conditions depending on the project.

The simple and rigorous nature of the implemented impact measurement systems opens the way to finance adjacent projects that benefit from economies of scale or the use of auxiliary processes through the direct remuneration of the impact by clients or third party funders of social impact bonds, ensuring the sustainability of the additional service provided and generating recurring long-term positive impacts.



BUSINESS AS UNUSUAL



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